

Joint Learning Network Private Sector Engagement Collaborative

Reference List

Reference
<p>Holtz, J. Public-Private Contracting to Support the COVID-19 Response. 2020. White paper. Abt Associates, Rockville, Maryland https://www.abtassociates.com/files/insights/white-papers/2020/public-private-contracting-to-support-the-covid-19-response.pdf</p>
<p>The Strengthening Health Outcomes through the Private Sector (SHOPS) Plus Project Website. https://www.shopsplusproject.org/technicalarea/health-financing <i>The SHOPS website houses resources ranging from PowerPoint presentations to published reports. This website is helpful if you are looking for country- or health area- specific content.</i></p>
<p>Holtz, J. and Sarker, I. Opening the Door to Health Insurance Programs: Experiences of small and medium private providers. 2018. Bethesda, MD. SHOPS Plus Project, Abt Associates Inc. https://www.shopsplusproject.org/resource-center/opening-door-health-insurance-programs-experiences-small-and-medium-private</p>
<p>Holtz, J. and Sarker, I. Integrating Family Planning into Universal Health Coverage Efforts. 2018. Bethesda, MD. SHOPS Plus Project, Abt Associates Inc. https://www.shopsplusproject.org/resource-center/integrating-family-planning-universal-health-coverage-efforts</p>
<p>Corby, N., M. Nunn, and K. Welch. Filling the Gap: Lessons for Policymakers and Donors on Contracting Out Family Planning and RH Services. 2012. Bethesda, MD: SHOPS Project, Abt Associates. https://www.shopsplusproject.org/resource-center/filling-gap-lessons-policymakers-and-donors-contracting-out-family-planning-and <i>This primer is an update of Contracting-out Reproductive Health and Family Planning Services: Contracting Management and Operations. Focusing on the demand-side (governments and donors) of contracting out with the private sector, the primer describes the concept of contracting out, discusses its rationale and process, and summarizes three cases of contracting out programs.</i></p>
<p>Designing Public-Private Partnerships in Health. 2011. Bethesda, MD: SHOPS Project, Abt Associates. https://www.shopsplusproject.org/sites/default/files/resources/PPP-Primer_REV_092311f.pdf <i>This primer proposes a new definition for public-private partnerships in health that opens a flexible range of partnering opportunities while emphasizing the importance of formal agreements and honest brokers in the process.</i></p>
<p>Holtz, J. and Callahan, S. USAID Global Health e-learning course: Contracting for Family Planning and Reproductive Health Services. 2016. Bethesda, MD: SHOPS Project, Abt Associates Inc. https://www.globalhealthlearning.org/course/contracting-family-planning-and-reproductive-health-services</p>

Rao, K.D., Paina, L., Ingabire, M.G., Shroff, Z.C.: **Contracting non-state providers for universal health coverage; learnings from Africa, Asia, and Eastern Europe.** 2018. International Journal for Equity in Health (2018) 17:127

<https://doi.org/10.1186/s12939-018-0846-5>

For countries with a sizeable private health sector, making full use of the available human and other resources by contracting NSPs and appropriately managing them, offers an important way for expanding coverage of publicly financed health services and moving towards universal health coverage.

Loevinsohn, B. **Performance-Based Contracting for Health Services in Developing Countries.**

2008. The World Bank. <https://openknowledge.worldbank.org/handle/10986/6481>

This book provides proactive advice to anyone involved in, or who is interested in becoming involved in, performance-based contracting of health services with non-state providers in the context of developing countries.

Abramson, W. **Contracting for Health Care Service Delivery: A Manual for Policy Makers.** 2004.

Commercial Market Strategy Project funded by USAID and implemented by John Snow, Inc.

http://www.jsi.com/JSIInternet/Inc/Common/download_pub.cfm?id=10351&lid=3

This guide offers a brief overview of the benefits—and limits—of using contracts for service delivery and describes some of the steps that are key to good contract management.

Harding, A., and Preker A. S. **Private Participation in Health Services.** 2003. Washington, DC: World Bank. <https://openknowledge.worldbank.org/handle/10986/15147>

This book draws on a wide range of country experience to provide a judicious blend of practical advice and useful information on health services privatization issues. It discusses how to assess the potential for private sector involvement, how to engage in contracting with the private sector for health services, and how to regulate the sector.

Loevinsohn, B. and A. Harding, A. **Building results? Contracting for health service delivery in developing countries.** 2005. http://international.cgdev.org/doc/ghprn/Lancet_harding.pdf

This paper investigates examples indicating that contracting for the delivery of primary care can be very effective and that improvements can be rapid. The paper emphasizes that contracting for health service delivery should be expanded and future efforts must include rigorous evaluations.

England, R. **Experience of contracting with the private sector: a selective review.** 2004. Health Systems Resource Centre, DFID.

<https://assets.publishing.service.gov.uk/media/57a08cd140f0b64974001476/Experience-of-contracting-with-the-Private-sector.pdf>

This paper reviews experiences of social agencies contracting with the private sector to provide health care services and focuses on the capacity of this mechanism to improve access to services by the poor.

Intermediaries: The Missing Link in Improving Mixed market Health Systems? 2016. Dimovska, D. and Lagomarsino, G. Results for Development Institute. <https://r4d.org/resources/intermediaries-missing-link-improving-mixed-market-health-systems/>

Intermediaries, defined as organizations that form networks between small-scale providers to interact with governments, patients and vendors, can help private providers participate in health financing programs and overcome barriers resulting from fragmented health systems.

Odendaal WA, Ward K, Uneke J, Uro-Chukwu H, Chitama D, Balakrishna Y, Kredo T. 2020. **Contracting out to improve the use of clinical health services and health outcomes in low-and middle-income countries (Review).** *Cochrane Database of Systematic Reviews*. Art. No.: CD008133. doi: [10.1002/14651858.CD008133.pub2](https://doi.org/10.1002/14651858.CD008133.pub2).

This Cochrane Review aims to assess the effects of contracting out healthcare services. Contracting out healthcare services may make little or no difference in people's use of healthcare services or to children's health, although it probably decreases the amount of money people spend on health care. We need more studies to measure the effects of contracting out on people's health, on people's use of healthcare services, and on how well health systems perform. We also need to know more about the potential (negative) effects of contracting out, such as fraud and corruption, and to determine whether it provides advantages or disadvantages for specific groups in the population.

Appleford, G., Ishtiaq, A and Hariharan, N. **Desk-based review of Roles and Practices of Health Care Provider Aggregators.** 2019. African Health Markets for Equity, Marie Stopes International. https://www.hanshep.org/our-programmes/AHMEresources/Deskbasedreview_Aggegator.pdf

Strategic Contracting for Health Systems and Services. WHO; Perrot, J. and de Roodenbeke, E., editors. 2012, 2017. Taylor and Francis Group
https://www.google.com/books/edition/Strategic_Contracting_for_Health_Systems/vzlrDwAAQBAJ?hl=en&gbpv=0&kptab=getbook

Jams Clause Workbook. 2018. Jams. <https://www.jamsadr.com/files/Uploads/Documents/JAMS-Rules/JAMS-ADR-Clauses.pdf>

JAMS offers sample dispute resolution clauses that may be inserted into a contract prior to any dispute ever arising. These sample dispute resolution clauses are set forth and, in some cases, briefly discussed inside.

Hellowell, M., Myburgh, A., Appleford, G., Mohan, P., Clarke, D., O'Hanlon, B. **A Guide to Contracting for Health Services During the COVID-19 Pandemic.** Geneva: World Health Organization; 2020. https://cdn.who.int/media/docs/default-source/health-system-governance/2021.01.19---contracting---conferency-copy.pdf?sfvrsn=92a3e9fd_3&download=true